



ScanPosture for *MSPs*.

Turn Microsoft posture monitoring into a repeatable, evidence-driven managed service.

01 WHY MSPS CARE

Customers want evidence, not reassurance. SMB clients are being asked harder security questions by their own customers, insurers, and procurement teams. "Yes, we manage your Microsoft 365" is no longer the answer.

Microsoft 365 posture is fragmented. Identity, Conditional Access, email, SharePoint, Teams, Intune and Purview sit in different admin centres. Repeating a consistent review across a portfolio is hard.

QBRs need a clearer story. Account managers go into reviews without a current, structured posture view. The conversation defaults to tickets closed.

Drift accumulates between reviews. Roles change, guests arrive, policies are edited. The longer the gap, the harder the explanation.

02 WHAT SCANPOSTURE GIVES YOUR MSP

Multi-client posture visibility

One portal across every managed tenant.

Fleet-wide risk prioritisation

What matters most, regardless of which client it lives in.

Per-client framework readiness

Bounded readiness against eight industry frameworks.

Drift visibility across tenants

What changed since the last scan, per client and across the portfolio.

Branded recurring reports

PDF and CSV on the cadence you set, with your logo.

Governance workflows

Risk acceptance with named approvers, access reviews scoped to privileged or guest accounts.

03 BUILT FOR REPEATABLE SERVICE DELIVERY

Service leads see portfolio priorities at a glance. Engineers drill into per-client findings, severity and remediation guidance. Account managers walk into QBRs with current, structured evidence rather than narrating last month's tickets. The output is consistent across every tenant because the assessment is consistent. It also gives commercial teams the evidence and language to scope hardening or remediation work where posture is weak.

201

READ-ONLY CHECKS

9

CONTROL DOMAINS

8

FRAMEWORK VIEWS

MSP fleet

PORTFOLIO PORTAL



04 WHAT YOU CAN BRAND

- **Logo and brand colour**
Applied across the dashboard, reports and client-facing surfaces.
- **Branded scheduled reports**
PDF and CSV delivered to clients on the cadence you set.
- **Custom domain**
Use posture.yourmsp.com where enabled and configured.
- **Optional attribution**
ScanPosture mention hidden where contractually enabled.

05 WHAT YOUR CLIENTS RECEIVE

- Posture reports**
Regular cadence, plain English.
- Prioritised findings**
With step-by-step remediation guidance.
- Framework readiness summaries**
Bounded language for QBR, insurer and procurement conversations.
- Structured evidence**
Across the supported frameworks, without overclaiming.
- Optional client portal**
Read-only, where you choose to grant access.
- Customer-controlled attestations**
For the controls Microsoft does not expose via API.

06 HOW MSPS USE IT IN PRACTICE

- New client baseline.** First-scan posture report becomes the agreed starting point for the engagement.
- Monthly posture review.** A regular branded report your client can take to their own customers or board.
- Quarterly Business Review.** Trend lines across scans. Demonstrable improvement, not a fresh slide deck.
- Drift response.** Critical findings route to Slack, Teams, email or webhook where configured.
- Framework readiness support.** Evidence packs that hold up in procurement scrutiny.
- Service upsell.** Where posture is weak, the evidence to scope additional work.

07 COMMERCIAL MODEL

Per-seat partner model. Confirmed during onboarding.

ScanPosture supports the evidence and workflow layer. Your MSP packages and prices the managed service. Partner rates and consolidated invoicing are agreed at onboarding so the commercial conversation is clear before any client is connected.

PARTNER

Per-seat model

Partner rates confirmed at onboarding.

SCALE

Consolidated invoicing

One invoice across every managed tenant.

PACKAGING

Your markup, your business

Per-client cost visibility built in.

08 HOW TO START

STEP 01

Start a 28-day trial.

Self-serve signup, no card required.
app.scanposture.com/msp/signup

STEP 02

Connect real client tenants.

Your fleet view is populated with sample clients on day one. They clear automatically the moment your first real client grants admin consent.

STEP 03

Confirm partner terms.

Per-seat partner rates and consolidated invoicing once the trial proves value across your fleet.

[Book a partner briefing](#) →

[Start a 28-day trial](#) →

TALK TO US
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ScanPosture shows alignment and readiness against selected technical controls. It does not itself certify compliance or replace formal assessment, certification, or legal advice.